

Urban Development Institute of Australia

We Listen | We Act | We Deliver



UDIA VIC
Member
FY23-24

49 Years Serving the Industry



Who are we?

The Urban Development Institute of Australia (UDIA) was established in 1975 and is nationally recognised as the peak membership body for the urban development industry.

UDIA Victoria works closely with state and local government decision-makers to give the urban development industry a voice on the issues that matter. Members are our focus and we deliver advocacy, industry intelligence, education, professional development, events, awards, public recognition and business-building insights to more than 50,000 professionals from approximately 350 member companies.

We focus on housing affordability, the effectiveness of the Victorian planning and development approval system, availability of development finance and issues important to Victorians such as the cost and delivery of infrastructure and services to Victoria's fastest growing communities.

UDIA evidence-based advice, solutions and submissions to policy-makers and regulators are highly regarded, trusted and credible. We focus on bringing industry expertise and government policy together to advance the urban development industry and great communities in Victoria.

Our central purpose is to take broad spectrum issues faced by our members to government and unblock systemic bottlenecks causing delays and cost overruns.

The UDIA provides members with the tools, commercial acumen and strategic thinking that make them more cost efficient, innovative and ultimately successful in ever changing business conditions.



49

Years in operation



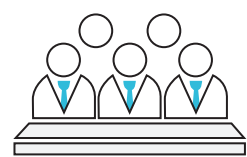
100

Staff nationally



50,000

Member contacts



160

Committee members



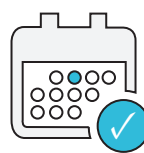
75

Annual formal submissions to government



+500

Annual formal communication to Ministers and Statutory bodies



30-45

Events hosted per year



500

Professional development program participants annually

Our Board at UDIA Victoria



Tom Trevaskis

*CEO - Property,
Burbank Group
President*



Ed Krushka

*Project Director,
Stockland
Vice-President*



Jill Lim

*Development
Director, Land,
Fraser's Property
Company Secretary*



Ashley Williams

*Founder and
Managing Director,
Evolve Development
Immediate Past President*



Oscar Stanley

*General Manager -
Development, ABN Group
Treasurer*



Alicia Davidge

*Development Director,
Lendlease*



Jack Hoffmann

*General Manager - VIC & QLD,
Satterley Property Group*



Kate Hilbert

*Project Director,
Mirvac*



Andrew Duggan

*General Manager,
Villawood Properties*



Dean Gold

*Chief Operating Officer,
YourLand Developments*



Sean Pinan

*Director, Catalyst
Development Services*



Kathy Johnson

*Managing Director,
Yarraport*



Nick Holuigue

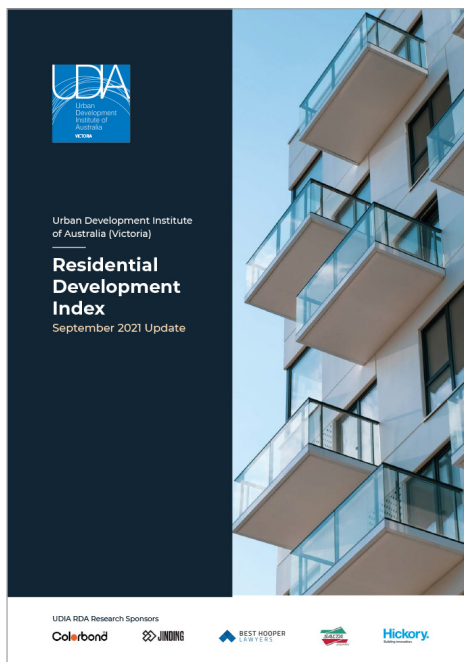
*Partner and Head of the Property
Development, Maddocks*

What we do

The UDIA provides market intelligence and vital policy updates that impact business decisions and give members a distinct competitive advantage.

UDIA members include urban development professionals involved in the delivery of residential housing and communities:

- Developers
- State & local government representatives
- Urban builders
- Professional organisations engaged in the development industry
- Financiers
- Educational Institutions
- Material suppliers



On behalf of our members the UDIA:

- Produces hundreds of written and verbal policy submissions to the Victorian Government, ensuring that your industry has a strong and influential voice in the development of housing sector policy and infrastructure investment;
- Increases the voice of the industry through media and public communications channels;
- Develops and delivers training spanning a range of technical and strategic study areas in collaboration with government on industry critical education;
- Delivers the UDIA Residential Development Index (RDI) and Quarterly Property Market Update, which provides our members and policy-makers the tools required to make balanced and informed decisions;
- Gives the industry a platform to recognise excellence in urban development through the UDIA Awards Program; and
- Delivers a program of events that challenges and inspires over 5000 delegates each year to innovate and form new ideas so that we continue to build communities Victorians want to live in.

As an industry we face major challenges as we deliver the housing, infrastructure and services Victoria needs as our state grows. The UDIA Advocacy Agenda draws attention to these challenges and presents them to government with a solutions-focused approach. Our policy committees help inform our position on key policy items and ensure that our industry's voice and views are front and centre.

Exclusive Member Benefits



Access to Policy Updates and Support with Policy Matters

The UDIA provides policy and legislation updates and represents the interests of our members by taking issues to government and advocating on their behalf.



Research and Market Intelligence

The UDIA provides members with a series of market intelligence, government policy and research updates. Multiple apartment, greenfield and whole of market research reports empower members with the practical data and commentary required to make smart, educated business decisions.



Committee Participation

UDIA committees are structured to respond to critical issues on behalf of members and developing submissions to government that advocate for positive outcomes on behalf of our sector. Members can nominate to participate on committees and play an active role in influencing policy and delivering the Victorian UDIA Advocacy Agenda



Awards for Excellence Program and Industry Recognition

For almost 30 years, the UDIA Awards for Excellence program has recognised and celebrated quality, innovation and leadership in urban development. The UDIA Awards for Excellence Program is open to members only, with winners and finalists acknowledged at the annual UDIA Awards for Excellence Gala Ceremony.



National UDIA EnviroDevelopment Program

EnviroDevelopment is a scientifically-based branding system designed to make it easier for purchasers to recognise and select more environmentally sustainable homes and lifestyles. EnviroDevelopment is an accessible tool that enables a developer to quantify and communicate a strong commitment to sustainability initiatives.



Developer Member Benefits

UDIA Victoria Developer members receive:

- Support from the policy team with broad spectrum industry issues impacting their ability to deliver product to market

Complimentary registrations to attend UDIA Policy Briefings throughout the year (allocations are based on member category)

Membership With UDIA



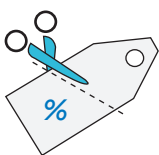
Policy

UDIA members benefit from the work conducted by the UDIA Policy team, who advocate for outcomes that benefit the urban development industry.



Education and Professional Development

Our education and professional development programs are offered to UDIA members at a discount and provide a suite of practical skills and networking opportunities required to thrive in the local property development industry.



Reduced Rates and Priority Event Registration

UDIA Property Briefings, Industry Lunches, Research Breakfasts, Annual Urban Development Summit and Awards for Excellence Program Gala Lunch provide members with opportunities to build business relationships. Members receive a significant discounted rate for all events and are given priority access to registration where places are limited.



Members Directory

The UDIA Victoria Online Directory recognises our members and their support of the peak industry body representing all aspects of the urban development industry.



Brand Enhancement

Displaying the UDIA Member Logo and appearing on the UDIA website hyperlinked Member Listing gives your business credibility in the eyes of customers, colleagues and the general public. We work hard to position our members as industry leaders, bound by a rigorous code of conduct which ensures the provision of ethical, reliable and innovative professional services.



Business Building & Sponsorship

Sponsorship is a benefit of membership and helps raise corporate profile and connect with over 50,000 individual property professionals from more than 350 member companies.



Company Membership

UDIA membership means the benefits are extended to an unlimited number of staff working within member organisations.



How to Join UDIA Victoria

Become a UDIA member now by returning your completed application for membership to the UDIA Victorian office. Your application will be tabled at the Board of Directors monthly meeting and payment information will be processed upon approval of your membership.

Select the appropriate membership category.

A **Developer/Builder member** is a company that invests (directly or indirectly), develops, builds, finances, owns or manages property as its primary business activity. Developer/Builder categories are based on the combined market value of residential property owned/managed/developed/financed in Victoria. UDIA runs on a standard financial year calendar.

MEMBERSHIP CATEGORY

ANNUAL FEE (INC GST)

<input type="checkbox"/> Developer / Builder > \$20 million turnover	\$12,000
<input type="checkbox"/> Developer / Builder < \$20 million turnover	\$8,350
<input type="checkbox"/> Developer / Builder < \$10 million turnover	\$4,650
<input type="checkbox"/> Banking / Finance	\$6,750
<input type="checkbox"/> Contractor / Manufacturer / Supplier / Non Govt Utility > \$20 million turnover	\$4,650
<input type="checkbox"/> Contractor / Manufacturer / Supplier / Non Govt Utility < \$20 million turnover	\$3,100
<input type="checkbox"/> Professional Services Company > 10 employees	\$4,650
<input type="checkbox"/> Professional Services Company 5 – 10 employees	\$3,100
<input type="checkbox"/> Professional Services Company < 5 employees	\$1,475
<input type="checkbox"/> State Govt / Local Government / Utility Authority	\$3,100
<input type="checkbox"/> Institution / Non Profit	\$1,475
<input type="checkbox"/> Student	Free of charge

PRO RATA FEES

UDIA runs on a standard financial year calendar, however applicants who wish to join the UDIA throughout the year will be entitled to a Pro Rata Fee Rate as outlined below.

<input type="checkbox"/> Jul – Sep	100% of Full Membership Fee	<input type="checkbox"/> Oct – Dec	80% of Full Membership Fee
<input type="checkbox"/> Jan – Mar	60% of Full Membership Fee	<input type="checkbox"/> Apr – Jun	40% of Full Membership Fee

Name of Organisation:

(A) Company name for Membership Certificate

(B) Name of organisation for invoicing purposes

PAYMENT METHOD

- | | | | |
|---|--|-------------------------|---------------------------|
| <input type="checkbox"/> Credit Card | Please visit https://udiavic.com.au/payment/ | | |
| <input type="checkbox"/> EFT | Please reference your organisation | Bank: Bank of Melbourne | |
| | Account Name: UDIA (VIC) | BSB: 333-037 | Account Number: 700744908 |
| <input type="checkbox"/> Cheque | Made payable to <i>Urban Development Institute of Australia (Victoria)</i> | | |

Amount

- The appropriate membership fee must be submitted with this application.
- Membership is subject to board approval.
- All membership fees are based on the financial year.

COMPANY DETAILS

Street and / or postal address _____
Suburb _____ Postcode _____ State _____
ABN _____ Phone _____
Email _____ Website _____

KEY CONTACTS

Please provide contact details for your organisation's representatives:

Primary Contact

(Main contact with membership voting rights)

Name _____ Position _____
Email _____ Phone _____

Secondary Contact

Name _____ Position _____
Email _____ Phone _____

Finance Contact

Name _____ Position _____
Email _____ Phone _____

Administration Contact

Name _____ Position _____
Email _____ Phone _____

Executive Contact

Name _____ Position _____
Email _____ Phone _____

NOMINEE'S DECLARATION

I apply for membership of the Urban Development Institute of Australia (Victoria) on behalf of the named company. I undertake that as a member, I/we will be bound by the UDIA (Vic) Memorandum and Articles of Association, the decisions of the Board and of the Code of Conduct:

☐ My company agrees to abide by the below professional standards of conduct:

- Demonstrate ethical principles and observe the highest standards of integrity and honesty in all professional and personal dealings.
- Uphold and promote the reputation of UDIA and not misuse authority of office for personal gain.
- Respect the confidentiality of information given to the member in the course of UDIA's work.
- Engage in continued learning to maintain and improve professional skills and competence within the industry and promote innovation and excellence in practice.
- Strive to achieve environmentally, economically and socially sustainable development.
- Show respect for the rights of consumers and maintain the public's confidence and trust in the development industry.

Signature _____ Date _____

MEMBERS' DIRECTORY

The UDIA Members' Directory is an online reference tool that showcases the UDIA Victorian members. All members are entitled to display their business details in this Directory.



***Urban Development
Institute of Australia***
(Victoria)

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