



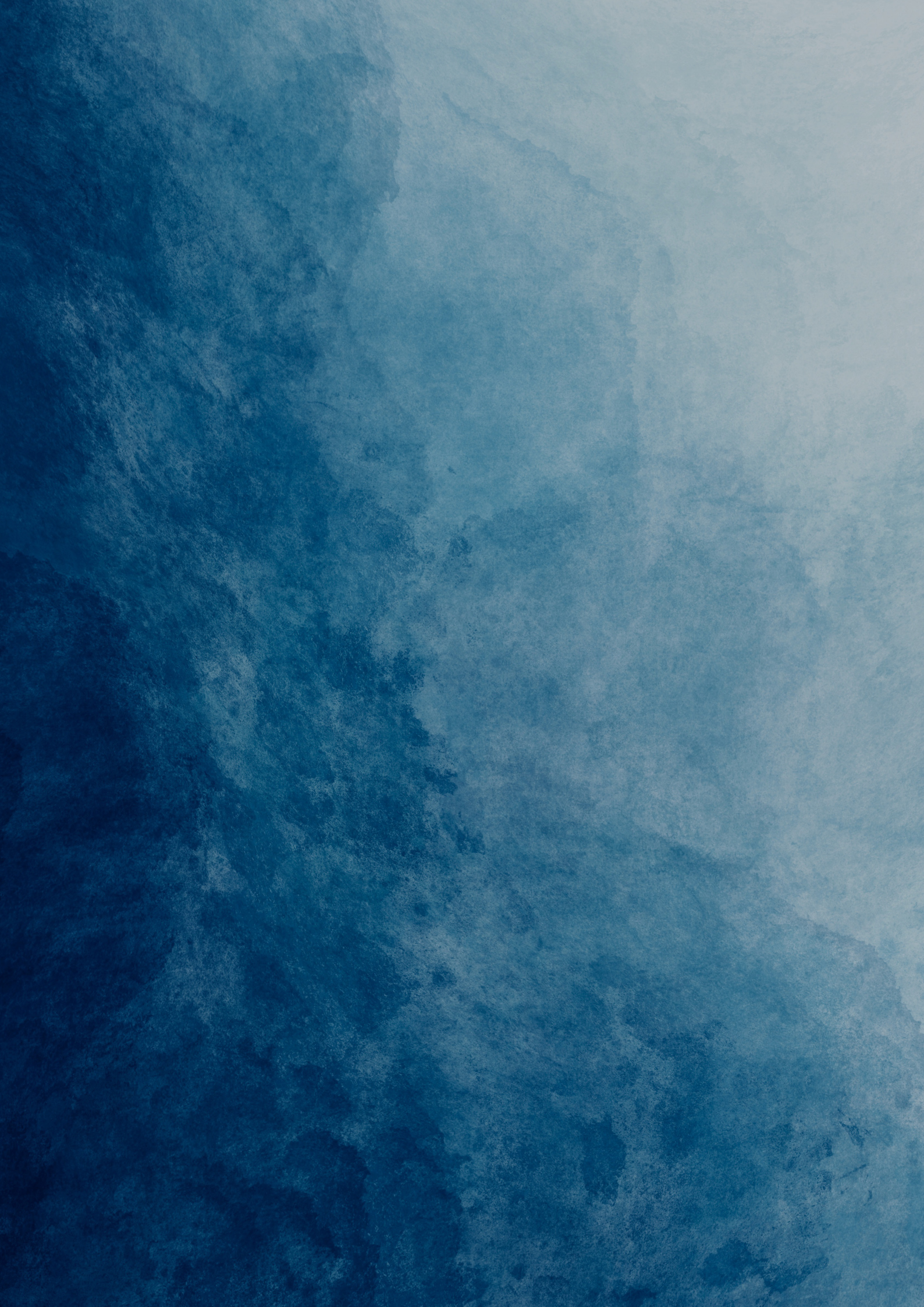
2018/19

UDIA

ANNUAL

REVIEW

VICTORIAN DIVISION



Annual Review 2018/19 Contents

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UDIA Victoria Year in Review: 2018/19 in Numbers

350+ member companies engaging daily through events, professional development and industry communications

UDIA Victoria has a growing membership base which benefits from a purposeful and effective advocacy agenda, solid policy outcomes, highly relevant business services and educational programs.

39+ interactive and educational events tailored to property industry professionals

UDIA industry events provide members with discount access to highly regarded and highly valuable professional networking opportunities in both educational and social settings.

7200+ Registrations at UDIA Victoria events from UDIA members and development industry stakeholders

UDIA events are always very well attended by the UDIA membership and wider development industry, with the reputation for providing powerful education and networking opportunities proceeding them.

19 Professional Development courses providing unique opportunities for UDIA members to advance their knowledge of the industry

In the 2018/19 years UDIA significantly increased its offerings in the space of UDIA member Professional Development, with a number of highly successful program streams being offered throughout the year.

300+ Professional Development Registrations of industry professionals

UDIA Victoria were honoured to be responsible for furthering the professional development and education of over 300 industry professionals.

8 research breakfasts providing the UDIA membership with the latest and most relevant data and analyses affecting the development industry

The events launched publications including the UDIA Residential Development Index (RDI), the new ANZ and UDIA partnership and research focusing specifically on the greenfield and apartment markets respectively.

PRESIDENT'S REPORT

President's Report



Jason Shaw
Balcon Group, Victorian
President of UDIA

UDIA Victoria has, with the support of its members, continued to excel and achieve on behalf of its members and industry. I felt very privileged for the opportunity to be the Victorian President of the UDIA over the past year. The Executive Committee and the Board have worked tirelessly with CEO Danni Hunter and her team in achieving a wide range of excellent advocacy and member engagement results to further enhance the position of UDIA as the peak development industry body.

Both at a Board and organisational level we have also worked hard over the past 12 months to strategise and pursue solid policy positions with our member focussed advocacy agenda in the periods leading up to and following both the 2018 Victoria State Election, and the 2019 Federal Election. To be celebrated in the past year is relaunch of the UDIA EnviroDevelopment program, a national program that has elevated the efforts of UDIA Victoria in ensuring we promote sustainable development as widely as possible.

Since the State and Federal budgets were brought down we have worked very consistently continuing to advocate our industry position with government on a range of both fiscal and planning policy initiatives in addition to leading significant discussions on access to capital to highlight the inter-dependent relationship between funding, policy and supply.

The last year has been one marked by significant shift in the sentiment around the property industry, with highs and lows being experienced throughout the sector. Policy changes in an increasingly constrained financial environment have been met with strong recommendations from UDIA.

We have been very clearly articulating what policy change will and will not work and what the unintended consequences are, not just on our industry but on economic development in Victoria and ultimately housing affordability.

It has been an enormous but rewarding undertaking for UDIA to work with several of our members to develop a comprehensive submission outlining the key issues with delivery to the new Victorian Red Tape Commissioner. We expect the results from this review will have significant positive outcomes for UDIA's members.

UDIA continues to have productive and fruitful conversations with the Victorian Government around state taxes and charges. A key focus in the last 12 months for the UDIA has been the Infrastructure Contribution Plans. UDIA has taken an increasingly strong stand on this process, understanding its nature as a significant pressure point for the industry.

Our Board and Policy Committees have been working hard responding to government and proactively engage with government on issues in a solutions-oriented way. Our policy and member engagement committees lead the way for industry advocacy on an issue-based level.

In the current complex planning and development approval system, we are working hard to make sure affordability remains at the top of the agenda and is a key deliverable for both industry and government.

The delivery of new housing is imperative to ensuring we have housing affordability and remain the responsibility of both the Victorian Government and the residential development sector.

Victoria grew by over 138,000 people in 2018, making us the fastest growing state or territory in the nation. In these conditions of rapid population growth, UDIA continues to call for accurate population forecasting, planning efficiency, investment certainty and infrastructure provision. These are the key areas demanding government and industry attention if we are to maintain liveability and put downwards pressure on price growth.

The urban development industry is feeling the strain of increased regulatory burden across nearly all aspects of the industry. UDIA has always and will continue to help provide our industry with a strong voice and data-driven strategic thinking that will ensure our industry is in its best possible state.

I am very proud of the continued growth and development of the UDIA in Victoria and its role in serving you, our members. I have enjoyed immensely my time as President of UDIA Victoria, and I thank the Board, CEO and Staff, Committees, Partners and Sponsors, all of whom play a critical role in the success of UDIA and its voice in the changing landscape of Victoria's urban development industry.

2018/19 BOARD OF DIRECTORS

2018/19 Board of Directors

UDIA UDIA Board of Directors represent a cross section of experienced leaders in the urban development industry. We thank them for volunteering their time and expertise for the benefit of both the industry and the community.



PRESIDENT
Jason Shaw
Balcon Group



VICE PRESIDENT
Ashley Williams
Evolve Development



TREASURER
Jack Hoffmann
Satterley



COMPANY SECRETARY
Jill Lim
Frasers Property
Australia



**IMMEDIATE PAST
PRESIDENT**
Damien Tangey
Birchgrove Property



Bettina Sheeran
Maddocks



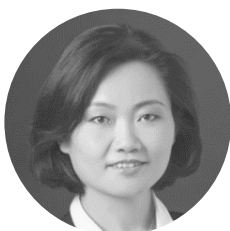
Neil O'Connor
Villawood Properties



Elysa Anderson
Mirvac



Andrew Fortey
PDS Group



Shelley Du
Golden Age



Maxwell Shifman
Intrapac Property



Ed Krushka
Stockland

CEO REPORT

CEO Report



Danni Hunter

Chief Executive Officer

The 2018/19 financial year was full of action and successes for UDIA Victoria as we delivered a strong and strategic advocacy-led policy and research program and continued to evolve and advance our offerings and member services for UDIA Victoria members.

UDIA Victoria has led the way in engagement, educational and policy reform across the urban development industry. We continue to build upon past successes to continue to deliver positive outcome for UDIA members. The work we do benefits all Victorians, giving them the opportunity to own or rent their own homes, to live in highly liveable communities, and to ensure the state's economic future is strong and prosperous.

UDIA has been deeply involved in several frontiers that will benefit the urban development industry for years to come. Our position of influence and reputation for data-driven advocacy led us to be key contributors to the Red Tape Commissioner Review, the Essential Services Commission's review into new electrical connections and the continued negotiations around the development and implementation of Infrastructure Contribution Plans.

We have continued to expand UDIA Victoria's membership service offering, investing in a wide range of research initiatives and distributing regular industry intelligence to ensure our members consistently benefit from up-to-date market information and business-building insights. We have set our sights on building the capacity of the broader industry and have invested significantly in the expansion and implementation of UDIA Victoria's professional development programs.

With a clear strategy to grow this offering in partnership with Swinburne University and others, we are focused on building skills and capabilities within our industry and ensuring the future of the sector is strong.

This year, UDIA Victoria hosted over 39 events, with over 7200 guests. We were thrilled to have federal and state politicians address our members, as well as the industry's leading analysts and economists. The National Congress was hosted in Queensland and as it does every year, the 2019 National Congress provided a myriad of exciting opportunities for industry to network, learn and tap into new ways of seeing and thinking.

The 2018/19 financial year has been a landmark period for the UDIA's EnviroDevelopment program. The past 12 months has seen growth in new and diverse categories within the EnviroDevelopment (ED) program. The ED Board and ED Professionals, together with UDIA members and staff have collectively encouraged the industry to take up innovation, sustainability and creativity across their projects.

I thank everyone who has contributed to our success throughout 2018/19, especially the UDIA's outgoing Victorian President Jason Shaw, our Executive Committee, Board, committee members, partners, sponsors and the dedicated UDIA team.

The biggest thank-you goes to our members for your unwavering support and engagement. We look forward to continuing our important work on your behalf.

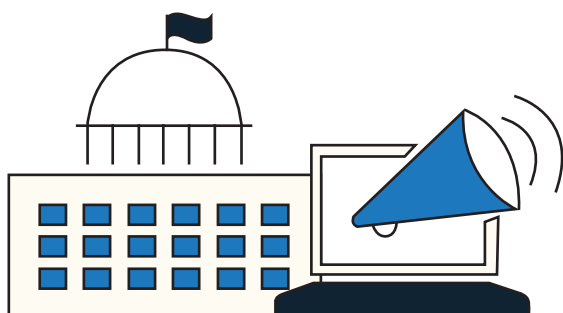
POLICY AND ADVOCACY HIGHLIGHTS

2018/19 Advocacy Highlights

- Sustained advocacy by UDIA Victoria on the planning approvals processes to remove red tape and streamline local and state government planning systems resulting in the Andrews Labor Government ordering a comprehensive review of Victoria's planning and building approval system.
- UDIA have continued to highlight critically important issues on housing supply and affordability, leading the government to rely on our evidence-based UDIA Residential Development Index (RDI) research to quantify the gap between demand and supply of housing.
- UDIA participated in key briefings with the Treasurer of Victoria, the Planning Minister, members of the Opposition and independent members of Parliament in the lead up to the 2018 State Election Campaign.
- Following strong advocacy from UDIA, the Minister for Planning expanded the VPA's remit, so its advice has with greater authority within the planning system.
- UDIA vocally championed the case against parliamentary revocations of Planning Scheme Amendments which sought to stop major projects like the West Gate Tunnel, with a widely distributed industry policy position. The UDIA Victoria media release and position was read aloud and referred to repeatedly in Parliamentary debate.
- UDIA strategically steered government's Smart Planning program as a key member of the Smart Planning Advisory Group and achieved reform to the Victorian Planning Provisions that has positively impacted over half of all permit applications.



- UDIA achieved meaningful reform to the Better Apartment Design Standards that enable industry to remain innovative in delivering apartments in Victoria.
- Advocated for Garden Area Requirements in Victoria's residential zones to be simplified and secured clarification on Garden Area Requirements.
- UDIA Victoria formed policy regarding Build to Rent has seat at Government's Build to Rent and Advisory Group.
- Built the case for fast tracked VCAT dispute resolution process for post-PSP dispute, work that is now being considered by Planning Minister.
- Brought government and industry members together to find a solution to the issue of delays in development due to PAO reserved land.
- UDIA played an active role championing several key reforms within the Streamlining for Growth program, including the Generally in Accordance With provision, Model Planning Permit Conditions, Benchmark Infrastructure Costs for ICPs, and ICP greenfield land valuation methodology.
- UDIA has a leadership role on the Affordable Housing Industry Advisory Group.
- UDIA built the capacity of local and state government to understand property development economics through education programs delivered in partnership with the Department of Environment, Land, Water and Planning.
- UDIA successfully pushed for security improvements and system efficiencies as the PEXA system became mandatory.
- Negotiated an agreement between government and industry stakeholders to make risk management processes workable where essential services cross the Victorian Desalination Plant infrastructure. Because of this, essential infrastructure was delivered to some of Melbourne's fastest growing communities in the South East Growth Corridor.
- Advocated for major reform to deal with the key pressure points in large-scale electricity connection services and achieved the establishment of a review by the Essential Services Commission and a subsequent larger review by the Commissioner for Better Regulation.
- Strong advocacy to the 2018 Water Price Review ensured government kept a lid on price increases for water and sewer connections and infrastructure schemes for another four years.



THANK YOU

UDIA has a remarkably strong voice in Victoria,

thanks to your ongoing

support and engagement.

We look forward to

continuing this important

work on your behalf.

Finance and Investment Committee



RICHARD BRICE
Chair
Ernst & Young

PURPOSE

- Explore how taxes, charges and the cost of finance influence the budgets of households and developers purchasing and investing in property.
- Communicate the impact and nature of the taxes and charges affecting the industry to higher echelons of state government and the urban development industry
- Engage and represent UDIA members on all matter and issues arising in the finance and investment field of the development industry

POLICY PRIORITIES

- Investigating and analysing how the cost of taxes and statutory charges in Victoria influence the cost of buying a home.
- Understanding how delays in the planning process influence project feasibility and household budgets.
- Examining the settings influencing investment decisions and understanding how ongoing changes to tax settings influence the market.
- Understanding what the Government can do to encourage greater investment in social housing, key worker housing and new asset classes including build to rent.
- Looking at recent changes to the availability of finance and how this influences buyers and developers and what do these changes mean for future development models and dwelling types.

HIGHLIGHTS AND ACHIEVEMENTS

- On track to provide a comprehensive analysis of how the varying Victorian property taxes and charges affect the ultimate cost of buying a home. This will include an individual examination of the charges and understanding how they have increased or decreased over time.
- Made significant contributions to UDIA Victoria's pre-budget submission
- Informed the UDIA Victoria response to the annual Victoria State Budget
- Contributed to the UDIA position to changes on economic entitlements within stamp duty

COMMITTEE MEMBERS

Richard Brice, Ernst & Young (Chair)
Zoe Chung, Arnold Bloch Leibler
Brett Marshall, Fordham Business Advisors
Ken Fehily, Fehily Advisory
Heather Maxwell, Development Victoria
Andrew Kinnaird, Urbis
Kathy Johnson, Growth Factors Property
Joanne Furlong, AVJennings
Christian Zatorski, Peet
Paul Beatty, Ethos Urban
Teena Lynch, DealCorp

Innovation, Sustainability and Technology Committee



NICOLA SMITH
Chair
Niche Planning Studio

PURPOSE

- Championing new thinking, the Innovation, Sustainability and Technology (IST) Committee is focussed on emerging policy areas in both built form and greenfield developments.

POLICY PRIORITIES

- Our working groups advocate on the future of transport and autonomous vehicles; energy efficient buildings; streamlining sustainability controls to remove time and cost delays; and better understanding customer behaviour which is likely to impact and change our urban areas.
- We have representation on Greening the West, PSP Guidelines and Integrated Water Management Committees.

HIGHLIGHTS AND ACHIEVEMENTS

- The IST Committee is focussed on informing our members of new market ideas, enabling developments to remain current to the purchaser and keep ahead of innovative trends.

COMMITTEE MEMBERS

Elysa Anderson, Mirvac
Matthew Bradbury, Spiire
Brett Young, Ratio Consultants
Kerry Balci, Stockland
Craig Harris, LID Consulting
Paul Lowe, Lendlease
Bec McHenry, Space Agency
Mark Whalen, GHD
Victoria Cook, Catalyst Development
Damon Cuming, Cundall
Ben de Waard, Sustainable Development Consultants P/L



Greenfield Development Committee



JILL LIM
Chair
Frasers Property
Australia



NEIL O'CONNOR
Chair
Villawood

PURPOSE

- To advocate for the timely provision of new housing and communities in greenfield suburbs
- Ensure infrastructure and services meet the needs of new communities without adversely impacting the affordability and accessibility of land prices and housing.
- Cultivate and sustain close and productive relationships with key councils, referral authorities and state government agencies

POLICY PRIORITIES

- Streamlining the PSP process, land supply and lot prices
- Tackling and improving post-PSP lot production challenges
- Implementation of the Infrastructure Contribution Plan system,
- Ongoing reform of the Growth Area Infrastructure Contribution system
- Industry representation in ongoing discussions with service providers including water corporations, power companies, local government and road authorities.

HIGHLIGHTS AND ACHIEVEMENTS

- Significant contributions to the UDIA's submission to the Red Tape Commissioner
- Ongoing and far-reaching engagement and contribution to UDIA's deep involvement in the development and implementation of the Infrastructure Contribution Plan system
- Representing UDIA members at government working groups addressing the reform and improvement of the GAIC system
- Committee representatives sit on advisory groups across the water and electricity industry, ensuring the concerns or recommendations of UDIA members are heard by the referral authorities on a regular and ongoing basis
- Committee members contributed to UDIA's conversations and recommendations regarding the Streamlining for Growth program

COMMITTEE MEMBERS

Jill Lim, Frasers Property Australia (Co-Chair)
Neil O'Connor, Villawood Properties (Co-Chair)
Martin Gaedke, Moremac
Michael Taylor-Sands, Maddocks
Stephen Watters, SMEC
Mark Breuer, Spiire
Jack Hoffmann, Satterley
Nick Bosco, Peet
John Forbes, Dennis Family Corporation
Chris Engert, MAB
Adam Davidson, Hygge Property
Alicia Davidge, Lendlease
David Dordevic, ID_Land
Robert Papaleo, Colliers International
Edward Krushka, Stockland
Anthony Caligiuri, Califam Constructions
Leah Wittingslow, Mesh Planning

Urban Renewal and Infill Development Committee



TANIA QUICK
Chair
TQ Consulting

PURPOSE

- To advocate for the innovative and responsible re-development of urban renewal precincts.
- To address matters affecting affordability and accessibility of housing in our established and growing communities, with a focus on policies that may affect the development industry's ability to deliver Melbourne's urban renewal precincts.

POLICY PRIORITIES

- The implementation and delivery of affordable housing, including building capacity with local government in negotiating voluntary affordable housing agreements.
- Unpacking the relationship between affordable housing and build-to-rent, and barriers for Build to Rent and other innovative asset classes
- The development of ICP framework for Strategic Development Areas
- Improving relationships with key agencies and authorities, and review of workability of common permit conditions
- Critical planning scheme amendments including Amendment C309 West Melbourne Structure Plan and C308 Urban Design in Central City and South Bank
- Ensuing Value Capture and Creation mechanisms do not adversely impact industry's ability to deliver quality urban renewal outcomes at scale

HIGHLIGHTS AND ACHIEVEMENTS

- Key contributors to the UDIA submissions to proposed Planning Scheme Amendments:
 - Monash Public Open Space Contribution Rate Planning
 - Central City Built Form Review
 - Urban Design in the Central City and Southbank
 - West Melbourne Structure Plan
- Key contributor to UDIA Victoria's input into the Planning and Building Approvals Process Review (Cronin Review)
- Proving industry feedback into various local government affordable housing strategies.
- Contributed to UDIA's successful advocacy efforts for fulsome industry consultation on the Better Apartment Design Standards review
- Significant contributor to UDIA Victoria's submission to the ESC on Electricity Connections for new developments – Brownfield sites
- Advocating for the preparation of development-industry specific advice on the Environment Protection Amendment Act 2018 through EPA Victoria's Construction and Infrastructure Industry Group
- Providing continuous input on the State Government's Build to Rent Advisory Group

COMMITTEE MEMBERS

Tania Quick, TQ Consulting (chair)
Georgia Willis, Moonee Valley Race Course
Nicholas Golusin, Salta Properties
Robert Steele, Mirvac
Paul O'Shea, CS Town Planning
Alysia Reilly, Colliers International
James Beauchamp, Maddocks
Julian Hill, Satterley
Richard Poore, Kador Group
Robert Stopajnik, Development Victoria
Brad Evans, R & F Property
Sean Hogan, ISPT
Simon Lee, STM Developments
Ana-Mari Martinez, AM Construction Law
Cameron Dash, Roberts Day

Planning committee



JOHN CICERO

Chair

Best Hooper Lawyers

PURPOSE

To tackle the planning-related issues that have a direct bearing on

- Industry's ability to deliver on State strategic policy intent for 70 per cent of Melbourne's housing to be located close to jobs and services in Melbourne's established areas, and
- the clarity and speed at which decisions should be made to deliver planning permits for housing.

POLICY PRIORITIES

- Introduction of code assessment pathways
- Reform of post-permit approvals processes, and advocating for a fast track pathway to VCAT for post-permit disputes
- Development of a fair and workable Infrastructure Contributions System across all development settings
- Review critical elements of Residential Zones and their impact on developable land as they arise, such as:
 - Garden area requirements
 - Building height definition and application
- Advocating for change to the Planning Scheme Amendment process to better facilitate urban renewal opportunities
- Monitoring of the implementation of new voluntary affordable housing legislation and advocating for policy implementation support for industry and local government

HIGHLIGHTS AND ACHIEVEMENTS

- Instrumental in informing UDIA Victoria's responses to the Planning and Building Approvals Process Review (Cronin Review)
- Representing UDIA and informing UDIA feedback on planning reform initiatives via the SMART Planning Advisory Group and Planning for Extractives Industry Advisory Group
- Key contributors to UDIA submissions for the Victorian Planning Authority's Streamlining for Growth projects, including Small Lot Housing Code, Generally in Accordance Guidance Note, and Model Greenfields Subdivision Permits
- Key contributors to major Planning Scheme Amendments affecting the development industry, including
 - Central City Built Form Review and Better Apartment Design Standards review
 - Urban Design in the Central City and Southbank
 - West Melbourne Structure Plan
 - Monash Public Open Space Contribution Rate Planning
- Significant contributors to UDIA submissions and policy position on the application of Distinctive Area and Landscape legislation
- Provision of critical input into UDIA feedback to government on the implementation of the Infrastructure Contributions system, via the ICP Technical Working Group
- Representing the UDIA on the Native Vegetation Advisory Group, informing improvements to implementation of State native vegetation policies, and informing UDIA Victoria input into UDIA National submission to Federal Government ahead of the 2019 EPBC Act review

COMMITTEE MEMBERS

John Cicero, Best Hooper (chair)

Nevan Wadeson, Tract

Randah Jordan, Veris

Angus Johnson, AV Jennings

Sharon Coates, Frasers

Nick Hooper, Taylors

Aaron Organ, E&H Partners

Bart O'Callaghan, Urban

Julian Coppini, Oliver Hume

Tim Peggie, Ethos Urban

Matt Ainsaar, Urban Enterprise

Tim Pepper, Pask

Mimi Marcus, Maddocks

Building Design and Public Realm Committee



MIKE DAY

Chair

Roberts Day

PURPOSE

- To foster leading practice in the design and delivery of the built form, urban design and the civic realm across Melbourne's cherished inner, middle ring and growth area neighbourhoods
- To develop and strengthen industry partnerships with local and State government, government agencies, so as to identify opportunities to work together to improve delivered outcomes

POLICY PRIORITIES

- Raise the profile of this new committee with key public and private sector stakeholders involved in the planning and delivery of new communities
- Promote the role of urban design in improving health and wellbeing outcomes for our communities
- Reinforce the importance of a diverse range of open space types and understand how open space maintenance budget minimisation is impacting the quality of the public realm in emerging growth area communities
- Maintain an active watch on novel new planning scheme amendments which will lead to improved urban environments or adversely impact on building, design and public realm outcomes

HIGHLIGHTS AND ACHIEVEMENTS

- Positive engagement with growth area councils to commend progressive practice and initiate efforts to identify barriers to leading practice public realm outcomes
- Successful delivery of the UDIA Built Form + Public Realm Tour of Melbourne's West
- Development of the Great Place category for the 2019 UDIA Awards for Excellence, as an effort to foster closer collaboration between urban developers, home builders, approval authorities and the community engagement and design fraternity
- Leading role in the preparation of UDIA Victoria's advice to the Victorian Planning Authority on the Small Lot Housing Code Review, through the VPA working group

COMMITTEE MEMBERS

Mike Day, Roberts Day (Chair)
Jonathon Fetterplace, Dacland
Tony McEntee, Simonds
Kim Kyle, Lendlease
Stuart Worn, Lyssna Group
Mark Whinfield, Metricon
Hugo Lamb, The Place Agency
Adam Lange, Plan E
Maureen Benier, Veris
Craig Becconsall, Urbis

Northern Chapter



ANDREA TOMKINSON

Chair

Tomkinson Group

PURPOSE

- Constructive collaboration on regional planning and development issues and concerns, between developers, consultants and stakeholders
- Deliver development industry representation in the Northern Victorian region
- Produce submissions to Council and Referral Authorities on industry issues and planning strategies including regular meetings with the City of Greater Bendigo
- Host a range of informative speaker functions
- Provide input into UDIA policy on a range of issues, particularly regional issues, and representing industry opinion to a range of other industry bodies
- Publish opinion on industry practices to ensure that the professionalism of our membership base is recognised

POLICY PRIORITIES:

- Submissions to Council and Referral Authorities on industry issues and planning strategies including regular meetings with the City of Greater Bendigo
- Hosting a range of informative speaker functions
- Providing input into UDIA policy on a range of issues, particularly regional issues, and representing industry opinion to a range of other industry bodies
- Publishing opinion on industry practices to ensure that the professionalism of our membership base is recognised

HIGHLIGHTS AND ACHIEVEMENTS:

- Participation in City of Greater Bendigo Developer Forums
- Committee organised and hosted lunch event 'Decentralisation - myth or reality?' featuring Stuart Mosely (VPA), Robert Musgrove (Bendigo and Adelaide bank) and Bernie O'Sullivan (City of Greater Bendigo)
- Committee members actively involved in contributing to the regional aspect input to the Regional ICMP process

COMMITTEE MEMBERS:

Andrea Tomkinson (chair),
Tomkinson Group

Paul Bowe, Terraco

Damien Cranage, TPD

Cameron Clarke, Spiire

Jamie Horkings, WGE

Murray James, Roberts Day

Gary Pendlebury, Currie Brown

Julian Perez, Villawood

Darren Pitson, KPD Group

Damien Tangey, Birchgrove Property

Geelong Chapter



GREG BURSILL
Chair
Lovely Banks

PURPOSE

- To provide an opportunity for UDIA members including councils and referral authorities to interact;
- Ensuring the development industry is actively represented in the ongoing discussions of planning and development issues in Geelong and the wider Geelong region;
- Informing the government at all levels of the industry's recommendations around planning strategy and timing, including around the provision of infrastructure and population forecasting .

POLICY PRIORITIES:

- Ensuring the \$2 billion worth of development that is underway or proposed in the City of Greater Geelong is optimised and provides the best possible outcomes for the community
- Advocating for Geelong and its status as Victoria's second largest city, ensuring there are government resources and funding that reflect the level of activity and growth in the region
- Being active in the conversations around the Central Geelong revitalisation that is aimed at bringing life back into the city centre.
- Actively participating in conversations with local and regional government and referral authorities, accurately representing the interests of UDIA members

HIGHLIGHTS AND ACHIEVEMENTS:

- Established regular attendance at our meetings with representatives from City of Greater Geelong, Committee for Geelong, Barwon Water, Victorian Planning Authority and Department of Transport.
- Actively working with Council around resourcing, policy and regulatory reform to speed up and make planning processes more certain and efficient.
- Reached agreement with Council around the implementation of their Sustainability Policy.
- Led serious discussions regarding restructure of drainage functions to allow Council to improve the management of main drainage.
- Hosted a bus tour with key stakeholders to improve their understanding of urban development

COMMITTEE MEMBERS:

Greg Bursill (Chair), Lovely Banks
Adam Jaques, Maddocks
Nick Clements, Tract Consultants
Paul Abel, Villawood
Matthew Fleischmann, Newland
Stewart Lyons, WT Partnership
Iva Norris, Premier Property Developments
Matthew Hill, Coffey
Shane McGlynn, SMEC
Aaron Walley, Ratio Consultants
Drew Dalton, Dalton Consulting Engineers
Anthony Wansink, Spiire
Callum Williamson, Biggin and Scott Land
John Herniman, Herniman Group
Anna Borthwick, Plan A Planning

Outlook Young Professionals Committee



MARCUS FRIZZA

Chair

Stockland

PURPOSE

- To represent young professionals within the urban development industry and to assist in promoting greater engagement, participation and exposure across the industry

POLICY PRIORITIES

- Delivery key networking and professional development events annually
- Participate and help drive other strategic initiatives across the UDIA more broadly
- Encourage participation and involvement of young professionals within the development industry across all UDIA activities
- Provide an annual fundraising and networking event in conjunction with the young professional committees of VPELA and PIA

HIGHLIGHTS AND ACHIEVEMENTS

- Raised over \$1,400 for Launch Housing at the 2018 SMEC Nexus Ball with 190 young industry professionals in attendance. This event was ran in partnership with VPELA and PIA
- Awarding Marcus Frizza at Stockland Development the 2018 UDIA Outlook & ID_Land Young Professional of the Year
- Successful in providing the following networking and professional development events:
 - Weather the Storm - June 2019
 - Future Focus: Setting our Cities up for Success - February 2019
 - End of Year Party - December 2018
 - SMEC Nexus Ball - October 2018 (ran by VPLA)
 - Urbanisation - September 2018

COMMITTEE MEMBERS

Marcus Frizza, Stockland (chair)	Chiara DePellegrin, Veris Australia
Lauren Catalano, Pask Group	Chris Ravat, AVID Property Group
Angela Durston-Ryan, Spiire	Luke Van Lambaart, Arcadis Australia Pacific
Jarod Mills, Parklea	Kai Lorrimar, Cossill & Webley Consulting Engineers
Craig Lyons, Taylors	Bernice Mwenye, Dalton Consulting Engineers
Raymond Li, Taylors	Laura Smoorenburg, Lyssna Group
Linda Reid, MAB Corporation	Darren Blair, Oliver Hume Real Estate Group
Nathaniel Freeman, SMEC	Matthew Morgan, Country Garden Australia
Lachlan Moore, Lendlease	Stephen Circosta, Charter Keck Cramer

Women in Property Committee



SARAH LAW

Chair

Walker Group Corporation

PURPOSE

- The Women In Property Committee have a dual purpose; to represent female professionals within the urban development industry and to develop strategies to achieve greater integration and representation of women in the sector.
- Over the course of the last year, the committee has focused on initiatives which raise the profile of female leaders and addressed the barriers to industry participation facing emerging professionals.

POLICY PRIORITIES

Increase female engagement in the property industry and with the UDIA in four key ways:

- Promote female leaders and experts in the property industry
- Understand and address the barriers to industry participation for females
- Develop pathways for greater engagement with property industry
- Engage females in industry related discourse

HIGHLIGHTS AND ACHIEVEMENTS

The Women in Property Committee delivered a series of successful initiatives, including:

- The annual Award Winning Developments Tour (November 2018). Each stop on the tour was hosted by a senior female industry member who was pivotal in the delivery of the award-winning development.
- Leadership Series, Women on Boards a knowledge sharing and networking event, featuring prominent female industry professionals who shared their own experience of being on a board.
- The Network League, a practical accelerated learning program. The program provides an opportunity for senior women in industry to empower the next generation, and emerging female professionals an accessible way to engage with UDIA.
- Social media engagement increased over the 12 months, with the launch of WIP LinkedIn page and a focus on promoting female industry professionals via a profile of the month, and cross promotion of other UDIA events that align to WIP purpose.

COMMITTEE MEMBERS

Sarah Law (Chair), Walker Corporation,
Ezreena Aladin, Breese Pitt Dixon
Maryam Alizadeh, Breese Pitt Dixon
Nancy Bickerton, Villawood Properties,
Alicia Davidge, Lendlease
Lora Djurdjevic, Woodlea
Carolina Isfer, SMEC Australia
Salihah Kamal, Colliers International
Jacklynn Kent, Stockland
Julie Lancashire, Urban Design & Management
Louise Nixon, Oliver Hume Real Estate Group
Sandy Pok, Spiire
Elizabeth Stokes, Gadens Lawyers
Leah Wittingslow, Mesh Planning
Kristie Megg, Clayton Utz

Leadership, Industry Workforce and Diversity Committee



MARNIE DALTON

Chair

Dalton Consulting Engineers

PURPOSE

- To play a leadership role in driving the UDIA leadership and diversity agenda, inspiring cultural change and engagement with future urban development professionals.
- Focus on expanding the UDIA mentoring program, implementing and delivering community engagement programs with schools, and building strategic partnerships with universities and other industry associations, to encourage greater participation in our sector, ensure UDIA are delivering professional development initiatives, industry profiling and other engagement projects.

POLICY PRIORITIES

- Deliver an industry-wide Mentoring Program expanding on the pilot program developed by the Women in Property Committee;
- Develop constructive, practical solutions for UDIA to better identify, engage with and influence the development of future industry leaders;
- Assist in the delivery of engagement programs with schools, strategic partnerships with education bodies and professional development programs;
- Identify strategies to achieve greater integration and representation of diversity within the industry;
- Source, create and monitor content which could be used to promote the initiatives of the committee and engage with the industry; and
- Explore potential industry related research initiatives with academic and private sector parties.

HIGHLIGHTS AND ACHIEVEMENTS

- Successfully launching the new industry-wide Mentoring Program with 10 mentors and 41 mentees currently participating.
- Skills Shortage and Workforce Audit industry survey has been undertaken to assist in the production of a UDIA Industry Workforce Development Plan. This will be driven by industry in partnership with government and the education sector.
- Student Memberships are now complimentary with further benefits and opportunities for engagement currently being reviewed.
- Engagement with schools including participation in Careers evenings to promote property as a career path.
- Research into diversity initiatives in place within the industry and investigation into potential initiatives for industry participants on parental leave such as a targeted events or subsidised event tickets.
- The UDIA Victoria Diversity in Development Industry award has been introduced. The Award seeks to acknowledge, encourage and most importantly, promote diversity in development among UDIA members.

COMMITTEE MEMBERS

Marnie Dalton, DCE (Chair)
Alex Koidl, HWL Ebsworth Lawyers
Alicia Lowndes, NBN
Andrew Duggan, Villawood Properties
Angela Gaedke, UDIA
Bec Lollback, Currie & Brown
Belinda Kerr, Lendlease
Bettina Sheeran, Maddocks
Fiona Slechten, Calibre Consulting
Jo Garretty, SALT
Louise Nixon, Oliver Hume Real Estate Group
Luke Green, UDIA
Marcus Frizza, Stockland
Megan Howell, Spiire
Nicholas Gear, Pomeroy Pacific
Rebecca Scullion, Urbis
Rosy Serventy, Development Victoria
Sara Andreadis, Jinding Australia
Simon Beardall, GTA Consultants
Stuart Woodward, Satterley Property Group
Zoe Chung, Arnold Bloch Leibler

Professional Development Programs



UDIA influences change and facilitates the achievement of positive affordable housing and planning outcomes in Victoria through the UDIA & Department of Environment, Land, Water & Planning (DELWP) Introduction to Property Development Economics for Affordable Housing Course Series

The UDIA is committed to working with industry and government to deliver housing for all Victorians and we were delighted to be commissioned by DELWP to develop and deliver a course for the Introduction to Property Development Economics for Affordable Housing in 2018/19.

With the ongoing issues around the timely supply of housing to the market, affordability of housing has been and remains a major challenge. The Victorian Government's initiative to encourage the voluntary provision of affordable housing from the private sector is supported by the UDIA and is an opportunity for developers and authorities to work in unison to deliver a solution to the provision of affordable housing. Fundamental to the success of this initiative is ensuring that the agreements between authorities and developers are commercial and deliverable.

Following the July 2018 introduction of an affordable housing delivery objective to the Planning and Environment Act 1987, it is critical that representatives of local and state government are equipped to negotiate appropriate agreements. The UDIA is committed to providing a resource for officers and representatives to develop skills and knowledge of the industry and has now delivered this training to hundreds of representatives across local government, state government, housing associations and industry. By offering this course, the UDIA is helping developers and authorities enhance the skill base of their employees in a targeted and informative way and assists government by ensuring that those charged with managing the strategic planning outcomes of the future are equipped with the skills to develop a commercial and deliverable policy framework for industry to operate within.

Professional Development Programs

UDIA offers a 6-day property development program to address common gaps in knowledge experienced by Victorian professionals. The program is delivered as 6 full day courses, which are run by subject matter experts and tailored to suit local requirements for maximum relevance.

The quality of the course is underpinned by its alignment to the BSB51415 Diploma of Project Management delivered by Swinburne University of Technology and Continuing Professional Development (CPD) Accreditation, which offers 36 hours of CPD.

By offering the UDIA Property Development Program, the UDIA demonstrates its focus to provide urban development professionals with a trusted source of knowledge and direct access to industry leaders to upskill themselves or their teams. This training, which is delivered biannually provides the knowledge and confidence to operate effectively in our local residential development industry. Since introducing the program in 2017, the UDIA has continued to build a growing list of UDIA Property Development alumni and was proud to deliver this training to over 60 participants in 2018/19.



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The CPD Standards Office
CPD PROVIDER: 21465
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THANK YOU
to our program
presenters and
partners!



2018 UDIA Victoria Awards for Excellence Award Winners

Category	Project/Individual	Company
Masterplanned Development	Warralily Armstrong Creek	Newland Developers
Affordable Development	Newport Women's Housing	ClarkeHopkinsClarke & Buildcorp Commercial
High Density Development (under 10 storeys)-	181 Fitzroy St	Pace Development Group
High Density Development (over 10 storeys)	Banksia, NewQuay	MAB Corporation & Hickory Group
Medium Density Development	Elwood House	Piccolo Developments
Special Purpose Living	Lifestyle Berwick Waters	Lifestyle Communitas
Urban Renewal	CF Row	Deal Corporation
Environmental Excellence	Warralily Armstrong Creek	Newland Developers
Residential Development	Upper Point Cook	Satterley Property Group
Community Engagement	Club Armstrong	Villawood Properties
Landscape Design	Aurora Precinct 1	Spiire
Consultants' Excellence	Woodlea and Maddocks eContracts	Maddocks
Judges' Award Metro Melbourne	Metropolitan Melbourne - Elwood House	Piccolo Developments
Judges' Award Regional Victoria	Regional Victoria - Landscaping at Armstrong Creek	Barry Murphy
UDIA & Frasers Property Women in Leadership Award	Randah Jordan	Veris Australia
Outlook & ID_Land Young Professional of the Year Award	Marcus Frizza	Stockland

2018 UDIA Victoria Awards For Excellence

**The UDIA Awards for Excellence
continues to showcase the industry's finest
work, and invites the public to learn about
Victoria's most exceptional projects.**



Judges	Title	Company
Peter Seamer	Former CEO	Victorian Planning Authority
Julie Katz	Senior Consultant	Tract Consultants
Kathy Mitchell	Chief Panel Member, Planning Panels Victoria	Department of Environment, Land, Water and Planning
Tania Quick	Urban Planning Consultant	TQ Urban Planning
Tony De Domenico	Deputy Chair	Development Victoria
Ken Munro	Senior Director, Urban Development	Development Victoria
Ian Briggs	Director	Plus Architecture
Andrew Perkins	National Research and Development Manager	Metricon Homes
Jarod Mills	Manager - Sales and Marketing	Parklea
Steffen Welsch	Director	Steffen Welsch Architects
Philippa Crone	Director	Crone
Scott Carne	Manager - Urban Renewal Melbourne	SMEC
Liz Ronson	Managing Director	Jinding Australia

2019 UDIA National Awards For Excellence



The 2019 UDIA National Congress was hosted by UDIA Queensland and held at The Star Gold Coast from Tuesday 26 March to Thursday 28 March.

A professional development experience like no other, the UDIA National Congress is regarded as Australia's premier property development conference. With a line-up of international thought leaders and industry heavyweights, the three-day Congress provided development industry professionals with the opportunity to hear insights and share learnings from some of the world's most innovative and progressive luminaries.

Attracting big names from across the country, the networking and knowledge exchange opportunities were key selling points for Congress. The curated program had an eye on the evolving and changing urban landscape and was designed to provide real value to businesses and professional development.

The National Awards for Excellence Gala Dinner, recognising and celebrating the country's best developments and the achievements of the industry, wrapped up the three-day Congress on the Thursday evening.

Category	Project/Individual	Company	State
Environmental Excellence	Warralily	Newland Developers Pty Ltd	VIC
Masterplanned Development	Parklands	Grocon	QLD
High Density Housing	Oxley + Stirling Residences	Aria Property Group	QLD
Seniors Living	Halcyon Lakeside	Halcyon	QLD
Residential Development	Brighton Lakes	Mirvac by Mirvac Homes	NSW
Medium Density Housing	West	Commercial & General	SA
Urban Renewal	Yagan Square	Metropolitan Redevelopment Authority	WA
Affordable Development	Jewel Living – Boardwalk at Greentree	City of Salisbury & Rivergum Homes	SA
President's Award	Yagan Square	Metropolitan Redevelopment Authority	WA
UDIA & Frasers Property Women in Leadership Award	Tamara Rasmussen, Regional Development Manager	Lendlease Communities	NSW
UDIA Young Leaders Award	Nicholas Grear	Rivergum Homes	SA

EnviroDevelopment

**EnviroDevelopment Celebrates
170 Certified Projects, Revised
Technical Standards and
Marketing Refresh**



UDIA EnviroDevelopment is delighted to celebrate recent achievements of our EnviroDevelopment Program. With over 170 projects under our belt nationally and 42 certified right here in Victoria, the program is going from strength to strength.

UDIA EnviroDevelopment is a scientifically based branding system designed to make it easier for purchasers to recognise and, thereby, select more environmentally sustainable homes and lifestyles.

EnviroDevelopment makes it easier for purchasers to recognise and select environmentally friendly developments across four or more of the elements – Ecosystems, Waste, Energy, Materials, Water and Community.

EnviroDevelopment has been designed to benefit a large range of groups as well as the environment in which we live. The system offers numerous benefits for home buyers, government and environmental groups and participants in the development industry.

Gaining accreditation enables a development to quantify and communicate a strong commitment to sustainability initiatives.

An evolution of the EnviroDevelopment program was launched in early 2019.

UDIA Victoria worked closely with UDIA QLD (the owners of the EnviroDevelopment Program), to develop and agree an improved governance and delivery model for the program within the organisation.

A National UDIA Technical Standards Review was conducted under the leadership of UDIA QLD and in consultation with State based Taskforces comprised of stakeholders. The revised Standards were implemented in early 2019.

A new website and marketing material has been launched with a focus on ensuring users are provided with essential customer facing material, to explain and promote the benefits of EnviroDevelopment to homebuyers and property users.

The governance structure of the EnviroDevelopment Program has changed significantly from 2019. Instead of state-based assessment boards a UDIA National EnviroDevelopment Program Accreditation Board has been appointed to undertake the assessment of all national certifications and recertifications. This National EnviroDevelopment Board will be comprised of representatives from all participating states and will be charged with achieving consistency of assessment across all projects nationally. We believe that by streamlining the assessment of projects around the country we will deliver an even more rigorous assessment model, whilst still retaining the very important local input by having state appointed representatives.

All of this activity and progress would not be possible without the ongoing commitment to this program by our dedicated and expert National EnviroDevelopment Board all of whom have played an integral role in ensuring the program continues to be transparent, consistent and in accordance with the national technical standards.

ENVIRODEVELOPMENT NATIONAL BOARD MEMBERS

Sarah Macoun - Partner (Chair),
HopgoodGanimb

Andrew Sly - Executive Director, Queensland
Department of Housing and Public Works

Graham Marshall - Trustee,
Balance of Earth Trust and Stock Foundation

Leanne Weekes - Senior Associate,
Minter Ellison

Nelson Wills - Director,
New Ground Environmental

Peter Egerton - Urban Design/Masterplanning,
RPS Australia Asia Pacific

Tammy Berghofer - Real Estate Lawyer,
Minter Ellison

James Coutts - Executive Director,
Department of State Development,
Manufacturing, Infrastructure and Planning

Aaron Organ - Director,
Ecology and Heritage Partners

Steve Dunn - Executive Director,
Victorian Planning Authority

Mark Taylor - Principle,
Josh Byrne and Associates

Lex Barnett - Managing Director,
Taylor Burrell Barnett

PLEASE REACH OUT TO THE UDIA VICTORIAN ENVIRODEVELOPMENT TEAM

Angela Gaedke angela@udiavic.com.au
Taylor Hood thood@udiaqld.com.au

Visit envirodevelopment.com.au
to view the UDIA suite of certified projects and
companies committed to environmental and social
best practice outcomes.

ENVIRODEVELOPMENT PARTNERS



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'Linking you to a Lifestyle'

ACCORDING TO A GLOBAL NIELSEN ONLINE STUDY

66% of people surveyed are willing to pay more for products
and services that come from companies committed to
positive social and environmental impact.

75% of Millennials (aged 24-42),

72% of Generation Z (15-20) and 51% of Boomers (50-64)
surveyed are willing to pay extra.

UDIA GLOBAL UNIT

UDIA Global Unit

The UDIA Global Unit is guided by an expert Advisory Group, which consists of individuals representing internationally active members of the Urban Development Institute of Australia (UDIA). The Advisory Group meets on a quarterly basis to direct the activities of the Unit, and provide the diversity, international immersion and industry intelligence crucial to guiding the Global Unit in its future endeavours.

Launched in 2017, the purpose of the UDIA Global Unit is to open doors and build bridges for our members, international developers and finance organisations. The UDIA Global Unit is a networking environment, an information hub, and an international community for all industry professionals operating in Victoria. The Global Unit welcomes development professionals from all backgrounds, assisting international players who may be new to the local property industry, and helping UDIA members forge meaningful relationships and discover new opportunities in an increasingly globalised world.

Another key plank of this initiative lies in helping our existing members adapt in a globalised world. In light of policy and regulatory changes such as the Australian banks changing their lending limits to foreign buyers, tax increases on foreign investment, and China's stricter capital controls. Key areas of focus for the UDIA Global Unit include advocating for policy in support of international relations, providing the insight required for international members to make educated business decisions, and helping members forge global partnerships with investors looking to place capital with confidence.



THE UNIT GUIDES THE UDIA POLICY TEAM ON ISSUES AFFECTING GLOBAL INVESTORS AND DEVELOPERS SUCH AS:

- Small Lot Housing Code
- Better Apartment Design Standards
- Red Tape Commissioner Regulatory review of planning and building permit processes and utilities connections
- Combined effect of removal of stamp duty concessions & restricted bank lending
- Investor sentiment & off-the-plan market activity
- Current, emerging and anticipated policy issues



MEMBERS OF THE UDIA GLOBAL UNIT ADVISORY GROUP:

Clement Lee, Managing Director – Riverlee

Nick Holuigue, Partner Development – Maddocks

Lu Xing, Director – Hengyi

Hugh Lu, Development Manager – Dahua Group

Ivan Lam, Executive Manager – ASEAN Regions/ China – Charter Keck Cramer

Kevin Brown, Chief Executive Officer – RPM Real Estate Group

Gina McCartney, Executive Manager Residential Marketing – REA Group

Brae Sokolski, Chief Investment Officer, MaxCap Group

Michael Argyrou, Joint Managing Director – Hickory

Gary Cheung, Chief Financial Officer – Blueways Group

Andrew Fortey, Director – PDS Group

Simon Lee, Managing Director – STM Developments

Kevin Li, Managing Director – Landream

Caroline Speed, Director Policy & Research – UDIA

Angela Gaedke, General Manager – UDIA

MEET THE TEAM

Meet The Team



DANNI HUNTER
Chief Executive Officer

Danni is an accomplished and reputable property expert; Danni uses her influence to protect and promote the industry's best interests. She is known for her informed, pragmatic and solutions-based approach, as she continues to lead public agenda on behalf of UDIA's large, engaged membership.



OLIVIA O'CONNOR
Policy and Media
Advisor

Olivia has substantial experience in the UDIA policy and advocacy activities and manages media engagement and external communications.



CATHERINE DE VRIES
Events and Marketing
Manager

Catherine delivers our annual portfolio of gala events. She manages event and UDIA marketing, digital, and social media.



ANGELA GAEDKE
General Manager

Angela takes on the leadership and responsibility for UDIA business activities and works closely with the CEO to drive the overall strategic direction of the organisation.



ELIZABETH CHACKOLA
Business Services
Manager

Elizabeth is responsible for operational and accounting matters and executes sustainable financial strategy for the organisation.



CAROLINE SPEED
Policy and Research
Director

Caroline has extensive experience developing cabinet-level planning policies relating to the delivery of housing.



KATE WEATHERLEY
Senior Policy Advisor

An urban planner with leadership experience in local government, Kate provides sound strategic and technical advice.



LUKE GREEN
Professional
Development and
Marketing Manager

Luke delivers a strategic program including educational professional development programs and events.



GEORGIA MOORE
Membership Service
Manager and Executive
Assistant to the CEO

Georgia manages administration and co-ordination of member services and is the Executive Assistant to the CEO.



NIKITA BOURBOS
Accountant

Nikita is responsible for providing support to the Finance Manager in the capacity of UDIA Accountant.



BLAIR LIEW
Events and Marketing
Assistant

Blair supports the UDIA events team across all professional development and industry events.

PARTNERS AND SPONSORS

Partners and Sponsors

WE THANK OUR FY18-19 PARTNERS

The Urban Development Institute of Australia (UDIA) has been serving members for 47 years with a central purpose to advocate for increased certainty, reduced costs and reduced regulatory burden to all stakeholders in the land development process.

UDIA Victoria Partnership aligns partner brands with the peak body for urban development and provides a credible platform to reach 9,000 member contacts including government representatives, media and thousands of industry professionals. We thank our partners for investing in the UDIA and for making such a generous contribution to ensure the long-term sustainability of our sector.

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OF AUSTRALIA (VIC)**

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